## OPERATING REVENUES

<table>
<thead>
<tr>
<th></th>
<th>April Actual</th>
<th>April Budget</th>
<th>Variance</th>
<th>YTD Actual</th>
<th>YTD Budget</th>
<th>Variance</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>%</td>
<td>%</td>
<td>%</td>
<td>%</td>
<td>%</td>
<td>%</td>
</tr>
<tr>
<td>Premium Contributions</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Highmark</td>
<td>$ 50,589,424</td>
<td>69.30%</td>
<td>$ 49,777,551</td>
<td>68.00%</td>
<td>$ 811,873</td>
<td>1.63%</td>
</tr>
<tr>
<td>Astina</td>
<td>$ 17,310,755</td>
<td>23.71%</td>
<td>$ 17,750,840</td>
<td>24.50%</td>
<td>(440,085)</td>
<td>-2.86%</td>
</tr>
<tr>
<td>Total Premium Contributions</td>
<td>$ 67,900,179</td>
<td>93.02%</td>
<td>$ 67,528,391</td>
<td>92.49%</td>
<td>371,788</td>
<td>0.55%</td>
</tr>
<tr>
<td>Other Revenues</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Medicare Retiree RX Prog. (EGWP) Direct subsidy</td>
<td>$ 322,088</td>
<td>0.44%</td>
<td>$ 382,070</td>
<td>0.52%</td>
<td>(59,982)</td>
<td>-15.70%</td>
</tr>
<tr>
<td>Federal Reinsurance</td>
<td>869,504</td>
<td>1.12%</td>
<td>646,918</td>
<td>0.99%</td>
<td>162,586</td>
<td>21.11%</td>
</tr>
<tr>
<td>Prescription Drug Rebates (Commercial)</td>
<td>$ -</td>
<td>0.00%</td>
<td>-</td>
<td>0.00%</td>
<td>-</td>
<td>0.00%</td>
</tr>
<tr>
<td>Prescription Drug Rebates (EGWP)</td>
<td>$ -</td>
<td>0.00%</td>
<td>-</td>
<td>0.00%</td>
<td>-</td>
<td>0.00%</td>
</tr>
<tr>
<td>Prescription True Up/Yr End Rezon Pynts</td>
<td>$ -</td>
<td>0.00%</td>
<td>-</td>
<td>0.00%</td>
<td>-</td>
<td>0.00%</td>
</tr>
<tr>
<td>Medicare Part D Coverage Gap Discount</td>
<td>$ 3,778,059</td>
<td>5.18%</td>
<td>$ 3,554,491</td>
<td>4.92%</td>
<td>223,568</td>
<td>6.20%</td>
</tr>
<tr>
<td>Participating Group Fees</td>
<td>175,251</td>
<td>0.24%</td>
<td>186,848</td>
<td>0.26%</td>
<td>(11,597)</td>
<td>-6.21%</td>
</tr>
<tr>
<td>Other Revenues</td>
<td>13,314</td>
<td>0.02%</td>
<td>13,314</td>
<td>0.02%</td>
<td>-</td>
<td>0.00%</td>
</tr>
<tr>
<td>Total Other Revenues</td>
<td>$ 5,098,215</td>
<td>6.58%</td>
<td>$ 4,770,326</td>
<td>6.60%</td>
<td>327,889</td>
<td>6.87%</td>
</tr>
<tr>
<td>Total Operating Revenues</td>
<td>$ 72,998,394</td>
<td>$ 72,298,717</td>
<td>$ 699,677</td>
<td>0.92%</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

## OPERATING EXPENSES

<table>
<thead>
<tr>
<th></th>
<th>April Actual</th>
<th>April Budget</th>
<th>Variance</th>
<th>YTD Actual</th>
<th>YTD Budget</th>
<th>Variance</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>%</td>
<td>%</td>
<td>%</td>
<td>%</td>
<td>%</td>
<td>%</td>
</tr>
<tr>
<td>Claims</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Highmark</td>
<td>$ 34,350,053</td>
<td>47.29%</td>
<td>$ 32,615,356</td>
<td>48.12%</td>
<td>$ 1,734,697</td>
<td>5.32%</td>
</tr>
<tr>
<td>Astina</td>
<td>$ 15,390,734</td>
<td>21.39%</td>
<td>$ 12,251,023</td>
<td>18.07%</td>
<td>$ 3,139,711</td>
<td>25.61%</td>
</tr>
<tr>
<td>Express Scripts (non-Plan D)</td>
<td>$ 11,004,205</td>
<td>15.15%</td>
<td>$ 10,898,086</td>
<td>16.07%</td>
<td>$ 106,119</td>
<td>0.97%</td>
</tr>
<tr>
<td>Express Scripts (Plan D)</td>
<td>8,852,964</td>
<td>11.74%</td>
<td>8,825,494</td>
<td>13.01%</td>
<td>(299,530)</td>
<td>-3.38%</td>
</tr>
<tr>
<td>Total Claims</td>
<td>$ 69,270,056</td>
<td>95.17%</td>
<td>$ 64,589,959</td>
<td>91.20%</td>
<td>$ 4,680,997</td>
<td>7.25%</td>
</tr>
<tr>
<td>Other Expenses</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Program Fees and Costs (Vendor ASO Fees)</td>
<td>$ 2,825,913</td>
<td>3.88%</td>
<td>$ 2,789,955</td>
<td>4.11%</td>
<td>$ 35,958</td>
<td>1.26%</td>
</tr>
<tr>
<td>Office Expenses</td>
<td>274,414</td>
<td>0.38%</td>
<td>219,000</td>
<td>0.32%</td>
<td>55,414</td>
<td>25.30%</td>
</tr>
<tr>
<td>Employee Assistance</td>
<td>30,598</td>
<td>0.40%</td>
<td>30,542</td>
<td>0.40%</td>
<td>56</td>
<td>0.18%</td>
</tr>
<tr>
<td>Data Warehouse</td>
<td>146,604</td>
<td>2.02%</td>
<td>36,234</td>
<td>0.05%</td>
<td>110,370</td>
<td>304.60%</td>
</tr>
<tr>
<td>Consultant Fees</td>
<td>85,332</td>
<td>0.12%</td>
<td>119,500</td>
<td>0.18%</td>
<td>(34,168)</td>
<td>-28.50%</td>
</tr>
<tr>
<td>COBRA Fees</td>
<td>2,714</td>
<td>0.04%</td>
<td>5,298</td>
<td>0.08%</td>
<td>(2,583)</td>
<td>-48.70%</td>
</tr>
<tr>
<td>ACA Fees</td>
<td>-</td>
<td>0.00%</td>
<td>22,661</td>
<td>0.03%</td>
<td>(22,661)</td>
<td>-100.00%</td>
</tr>
<tr>
<td>Total Other Expenses</td>
<td>$ 3,365,576</td>
<td>4.63%</td>
<td>$ 3,233,190</td>
<td>4.73%</td>
<td>142,386</td>
<td>4.42%</td>
</tr>
<tr>
<td>Total Operating Expenses</td>
<td>$ 72,636,532</td>
<td>$ 67,813,148</td>
<td>$ 4,823,383</td>
<td>7.11%</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

## Net Income

<table>
<thead>
<tr>
<th></th>
<th>April Actual</th>
<th>April Budget</th>
<th>Variance</th>
<th>YTD Actual</th>
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<tbody>
<tr>
<td></td>
<td>%</td>
<td>%</td>
<td>%</td>
<td>%</td>
<td>%</td>
<td>%</td>
</tr>
<tr>
<td>Balance Forward</td>
<td>$ 361,863</td>
<td>0.49%</td>
<td>$ 4,485,569</td>
<td>(4,123,706)</td>
<td>-91.33%</td>
<td></td>
</tr>
<tr>
<td>Fund Equity Balance</td>
<td>$ 147,515,139</td>
<td>$ 113,788,671</td>
<td>$ 33,726,468</td>
<td>29.64%</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Average Members</td>
<td>125,107</td>
<td>125,307</td>
<td>-200</td>
<td>-0.16%</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

## CLAIM LIABILITY

<table>
<thead>
<tr>
<th></th>
<th>Recommended Target</th>
<th>Current Balance</th>
<th>Variance</th>
<th>Projected Year End</th>
<th>Variance</th>
</tr>
</thead>
<tbody>
<tr>
<td>CLAIM LIABILITY</td>
<td>$ 58,900,000</td>
<td>$ 58,900,000</td>
<td></td>
<td>$ 58,900,000</td>
<td></td>
</tr>
<tr>
<td>MINIMUM RESERVE</td>
<td>$ 24,000,000</td>
<td>$ 88,615,139</td>
<td>$ 64,615,139</td>
<td>$ 60,074,087</td>
<td></td>
</tr>
</tbody>
</table>

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The data shown is a snapshot of the State of Delaware Health Fund's financial statements for the month of April 2018. It includes details on operating revenues and expenses, net income, and claims liability. The data is presented in a table format with columns for each category and subcategories, showing both actual and budgeted figures, as well as variances.