



State Employees Health Plan Task Force Updates
April 22, 2016

- Consumerism Efforts
- Onsite Clinics
- Referenced Based/Metric Pricing
- Cost Recovery & Program Integrity Reviews
- Centers of Excellence/Institutes of Quality

Healthcare Consumerism Campaign:

Goal: focuses on helping covered members understand the power of their choices in making health care decisions to control and reduce insurance costs and improve their health and well-being.

Employee Education Sessions:

Goal: To educate and inform employees and retirees as to how they can become better healthcare consumers.

Dates: April 19 (Stanton), April 21 (Georgetown) & April 28th (Dover)

2016 Consumerism Corner Newsletter:

Goal: Further increase awareness of new webpage and tools available

Dates: Mailing in Open Enrollment packets the week of April 25

Continuing Efforts:

Goal: Partner with agencies, schools, union groups, retiree groups to deliver the message through seminars/webinars.

Visit the Consumerism Resource Link:

www.ben.omb.delaware.gov/consumerism



- **Concept:** establish health clinics for minor illnesses/primary care services, condition management & wellness at locations in workplace
- Hours of Operation: 40 hours per week
- Estimate need for 3 sites statewide based on employee population (36,284)
- **Financial Proposal Includes:**
 - **Construction/Capital Costs - Infrastructure**
 - **One Time Implementation Fee – Start-up equipment, technology & reporting services**
 - **Operational Costs – Staffing, service & management fees**
 - **Return on Investment**
 - Reduced health plan costs
 - Increased productivity
 - Reductions in absenteeism

- **Considerations:**
 - Determine Strategy – Optimal Utilization/ROI
 - Determine Employee Plan Design/Incentives/Integration with Health Benefits
 - Identify Sites/Determine Construction Costs
 - Establish Budget/Funding
 - Procurement for Clinic Operations/Staffing

Reference Based/Metric Pricing

- **Concept:** determine appropriate price for certain routine inpatient services and establish set payment for such services regardless of where member receives service
- **Considerations:**
 - Establishing methodology to determine appropriate payment for services
 - Unintended consequences of setting limits on payments for certain services



Cost Recovery and Program Integrity Analysis - Medical

- **Scope:** Comprehensive review of medical plan claims administration
 - Operational Review
 - Plan Documentation Review
 - 100% Electronic Screening with Targeted Samples
 - Data Analytics (provider utilization & discount savings, ACA compliance, coding)
- **Period of Review:** July 1, 2013 – June 30, 2015
- **Key Dates/Deliverables:**
 - Kick Off Calls: April 8th & April 11th (**Complete**)
 - Onsite Reviews: Week of June 20th for Highmark/July 18th for Aetna
 - Preliminary Reports: July 13th for Highmark/August 10th for Aetna
 - Final Reports: August 10th for Highmark/August 31st for Aetna

Cost Recovery and Program Integrity Analysis – Prescription

- **Scope:** Comprehensive review of prescription plan claims administration
 - Operational Review
 - Plan Documentation Review
 - 100% Electronic Screening with Targeted Samples
 - Data Analytics (provider utilization & discount savings, ACA compliance, coding)
- **Period of Review:** July 1, 2013 – June 30, 2015 (Commercial Plan)
January 1, 2014 – December 31, 2015 (EGWP Plan)
- **Key Dates/Deliverables:**
 - Kick Off Calls: April 18th **(Complete)**
 - Onsite Reviews: Pending
 - Preliminary Reports: Pending
 - Final Reports: Pending

Centers of Distinction/Institutes of Quality

- **Concept:** designation given to facilities who have completed a credentialing process and demonstrated better patient outcomes, quality and reduced re-admission rates when performing specific procedures.
- **Current Programs:** Bariatric Surgery adopted in State Group Health Plans in FY2011
 - 25% coinsurance if services are obtained at a non Center of Distinction/Institute of Quality
 - Highmark Blue Distinction Centers
 - Delaware Facilities – Christiana & St. Francis
 - Other Nearby Facilities – Peninsula Regional*, University of Penn**, Cooper, Crozer**, Temple, Thomas Jefferson, Greater Baltimore Medical Ctr

*Peninsula Regional Designation for FY13 & FY14 only

**University of Penn/Crozer Designation for FY15 only



Centers of Distinction/Institutes of Quality Continued

- **Highmark Blue Distinction Utilization for Bariatric Surgery:**
 - 343 Procedures Completed in CY2013 – CY2015
 - 274 Blue Distinction/69 non Blue Distinction Center (80% compliance)
 - Delaware Facilities – Christiana (193), St. Francis (38)
 - Other Nearby Facilities w/Utilization – Peninsula Regional* (39), Crozer** (2), University of Penn (1)** , Thomas Jefferson (1)
- **Highmark Blue Distinction Utilization Savings*** for Bariatric Surgery:**
 - \$245K CY2013 – CY2015

*Peninsula Regional Designation for FY13 & FY14 only

**University of Penn/Crozer Designation for FY15 only

***Savings derived from 25% coinsurance paid by members utilizing non Blue Distinction facilities

Centers of Distinction/Institutes of Quality Continued

Aetna Institutes of Quality for Bariatric Surgery:

- Delaware Facilities – St. Francis, Christiana
- Other Nearby Facilities – Peninsula Regional, University of MD, Cooper, Crozer, University of Penn, Thomas Jefferson, Temple

Aetna Institutes of Quality Utilization for Bariatric Surgery:

- 17 Procedures Completed in CY2013 – CY2015
- 14 Institutes of Quality/3 Non Institutes of Quality (82% Compliance)
- Delaware Facilities – St. Francis (7), Christiana (5)
- Other Nearby Facilities w/Utilization – Peninsula (2)

Aetna Institutes of Quality Utilization Savings* for Bariatric Surgery: \$23K

*Savings derived from lower allowable paid to Institutes of Quality

Centers of Distinction/Institutes of Quality Continued

- **Other Programs for Consideration:**

- **Knee/Hip:**

- **Aetna Institutes of Quality:**

- Delaware Facilities – None
- Other Nearby Facilities – John Hopkins, Thomas Jefferson

- **Highmark Blue Distinction Centers**

- Delaware Facilities – None*
- Other Nearby Facilities – Peninsula Regional, Atlantic Regional, University of Penn, Temple, Thomas Jefferson

- **Proposals for Consideration:**

- 25% Coinsurance at non Institutes of Quality/Blue Distinction Centers
- \$0 Facility Copay at Institutes of Quality/Blue Distinction Centers

*Beebe Medical Center removed from Blue Distinction status in March 2016

Centers of Distinction/Institutes of Quality Continued

- **Other Programs for Consideration:**

- **Spine:**

- **Aetna Institutes of Quality:**

- Delaware Facilities – None
- Other Nearby Facilities – John Hopkins, Thomas Jefferson

- **Highmark Blue Distinction Centers**

- Delaware Facilities – Christiana Care
- Other Nearby Facilities – Peninsula Regional, University of Penn, Temple, Thomas Jefferson, George Washington University

- **Proposals for Consideration:**

- 25% Coinsurance at non Institutes of Quality/Blue Distinction Centers
- \$0 Facility Copay at Institutes of Quality/Blue Distinction Centers

Centers of Distinction/Institutes of Quality Continued

- **Other Programs for Consideration:**

- **Cardiac**

- **Aetna Institutes of Quality:**

- Delaware Facilities – None
- Other Nearby Facilities – John Hopkins, Peninsula Regional, University of MD, Cooper

- **Highmark Blue Distinction Centers**

- Delaware Facilities – Bayhealth Kent General, Beebe Medical and Christiana Care
- Other Nearby Facilities – Crozer, Peninsula Regional, Atlantic Regional, University of Penn, Thomas Jefferson, Temple

Centers of Distinction/Institutes of Quality Continued

- **Other Programs for Consideration:**

- **Rare & Complex Cancers:**

- Highmark Blue Distinction Centers

- Delaware Facilities – None
- Other Nearby Facilities – University of Penn, University of Maryland, Fox Chase, George Washington University, Georgetown, John Hopkins, Thomas Jefferson

- **Transplants:**

- Highmark Blue Distinction Centers

- Delaware Facilities – None
- Other Nearby Facilities – University of Penn, University of Maryland, John Hopkins, Thomas Jefferson, Temple